Study On:



**%The numbers in the review are fictitious** 

Prepared By:



XXX, XXX, 2019 Yangon

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### 1 Introduction and background

#### 1.1 Introduction

XXXXX Company is one of Myanmar business conglomerates. This group is on the top of the list of the top 200 companies compiled annually by the Myanmar research study. XXXXX has established business units based on XXX, XXX and XXX. XXXXX started its first business in 1990. Currently, XXXXX has expanded its business emperor to the XXX and XXX sectors for long-term business purposes.

#### **Survey Methods**

Myanmar Survey Research conducted this study by using interview with XXX company secondary data collection method. The survey team conducted a desk study by searching secondary data on XXXXX Company in MSR Databank. The team studied all resources and publications from Government Sector as well as private, like Government Gazette, newspapers, journals, magazines, Customs Export/Import manifest, publication from Internal Revenue Department and some information from the Internet.

Therefore, Myanmar Survey Research compiled this report mainly with interview and secondary information.

### 1.2 Personal Background

Photo

XXX, Chairman and founder of XXX of Companies was born in XXX, XXX Region in XXX.

He is another prominent businessman with a strong connection with XXXXX. When he was in his twenties, XXXXX was a political activist and member of XXXXX. In 1977, XXXXX was turned his energies to business. Later he made strong connection with XXXXX for success of his business. XXXXX made his money in the XXXXX business; he started his first Agriculture business, in XXXX in the early 1980s. In the middle of 1990s, he formed the construction company, XXXXX Construction Co Ltd, to build

hotels and government building around the country. He has close relationship with XXXXX, XXXXX in 2003.

Now his closest man is XXXXX,XXXXX . His company, XXXXX Construction Co Ltd was one of five companies that constructed XXXXX. He has married XXXXX and they have six children. Now he is now member of XXXX Association, XXXXX Association. According to interview of XXXX Newspaper with XXXX, he was member of XXXXX in 1989.

He carefully expanded the XXXXX business and became rich with the support of XXXXX. He expanded the business empire from the success of XXXXX. He became a largest shareholder of XXXXX which was founded in 2006. Currently, his company is listed on the Yangon Stock Exchange and has expanded into Asian countries. With his skill, knowledge and strong connections, XXXXX has become one of the tycoons in Myanmar.

#### 1.3 Company Background

The first business of XXXXX is XXXXX, which started in early 1980. In 1992, XXXXX expanded his business to construction sector in order to build XXXXX around the country. Subsequently, XXXXX received lucrative contracts to build several universities because of XXXXX's connection to XXXXX. XXXXX Construction was one of five companies that constructed XXXXX. The company built several government apartments in the new capital, a five-star hotel building and, XXXXX.

In 2001, XXXXX Co Ltd have been incorporated. In 2004, XXXXX Energy Development Co Ltd has been found and jointed with XXXXX Production Corporation for exploration and production of Natural Gas in XXXXX. XXXXX Co Ltd and XXXXX were established in 2009. XXXXX and XXXXX started their business in 2010.

In 2011, XXXXX Corporation Ltd has been set up. In 2013, XXXXX signed a joint-venture agreement with XXXXX. XXXXX and XXXXX Construction Co Ltd and XXXX Agribusiness Services Co Ltd have founded in 2015. XXXXX signed memorandum of understanding with XXXXX Corporation (Japan) and XXXXX Company to cooperate XXXXX in Thilawa Special Economic Zone in 2015.

In 2016, XXXXX began its operation. XXXXX has been a member of XXXXX since 2017. Nowadays the group is operating trading business, construction business, XXXXX business, XXXXX and trading, agricultural business and XXXXX. Among them, agricultural business is the most successful business of XXXXX.

# 2 Persons in the leading role of XXXXX Company

Position	Name
Chairman:	XXXXX
Managing Director:	XXXXX
Director:	XXXXX
Director:	XXXXX
Director:	XXXXX
Director:	XXXXX
Director:	XXXXX
Director:	XXXXX
Director:	XXXXX
Director:	XXXXX

# 3 Brief company profile

## 3.1 Basic Information

	XXXXX, Yangon XXXXX		
Telephone:			
·			
Fax:	XXXXX		
Email Address:	XegyXXXn@gmail.com		
Lines of Business:	XXXXX Agriculture XXXXX Trading XXXXX XXXXX XXXXX XXXXX XXXXX Energy XXXXX XXXXX Construction		
No of Employee:	500 (Head Office), over 4	,500 (Total)	
Board of Directors	Name  XXXXX  XXXXX  XXXXX  XXXXX  XXXXX  XXXX	Designation Chairman Managing Director	No of Shares  XXXXX  XXXXX  XXXXX  XXXXX  XXXXX  XXXX

XXXXX

XXXXX

XXXXX

XXXXX

Director

Director

Director

Director

XXXXX

XXXXX

XXXXX

XXXXX

## 3.2 Subsidiaries of XXXXX Company

- 1 XXXXX Co Ltd
- 2 XXXXX Co Ltd
- 3 XXXXX Corporation Ltd
- 4 XXXXX Co Ltd
- 5 XXXXX Co Ltd
- 6 XXXXX
- 7 XXXXX Co Ltd
- 8 XXXXX Corporation Ltd

## 4 Agriculture business

## 4.1 XXXXX Co Ltd

Year of Establishment:	April 2006
Head Office:	XXXXX, Yangon
Telephone:	XXXXX
Fax:	XXXXX
Email Address:	goldenXXX@gmail.com
	trading and marketing of rice
Lines of Business:	XXXXX
Lines of Business.	Agricultural machinery rental services
	XXXXX

	XXXXX		
No of Rice Mills:	XXXXX		
	Name	Designation	No of Shares
	XXXXX	Chairman	XXXXX
Board of Directors	XXXXX	Managing Director	XXXXX
Board of Directors	XXXXX	Director	XXXXX
	XXXXX	Director	XXXXX
	XXXXX	Director	XXXXX

### **Hot Products of XXXXX Co Ltd**

Photo Photo Photo

# Organization Chart of XXXXX Co Ltd



## 4.2 XXXXX Co Ltd

Photos and company logos

Year of Establishment: May, 2010

Head Office:	XXXXX, Yangon	XXXXX, Yangon		
Telephone:	xxxxx	XXXXX		
Fax:	XXXXX	XXXXX		
Email Address:	XXXXX			
Lines of Business:	Quality seed production	Quality seed production and distribution		
	Name	Designation	No of Shares	
	Name XXXXX	<b>Designation</b> Chairman	No of Shares XXXXX	
		_		
	XXXXX	Chairman	XXXXX	
Roard of Directors	XXXXX XXXXX	Chairman  Managing Director	XXXXX XXXXX	
Board of Directors	XXXXX XXXXX XXXXX	Chairman  Managing Director  Director	XXXXX XXXXX	
Board of Directors	XXXXX XXXXX XXXXX XXXXX	Chairman Managing Director Director Director	XXXXX XXXXX	
Board of Directors	XXXXX XXXXX XXXXX XXXXX	Chairman Managing Director Director Director Director	XXXXX XXXXX	
Board of Directors	XXXXX XXXXX XXXXX XXXXX XXXXX	Chairman  Managing Director  Director  Director  Director  Director	XXXXX XXXXX	

# 4.3 XXXXX Corporation Ltd

Year of Establishment:	ar of Establishment: XXXXX		
Head Office:	XXXXX, Yangon		
Telephone:	XXXXX		
Fax:	XXXXX		
Email Address:	Rural community development		
	Name	Designation	No of Shares
	XXXXX	Managing Director	
	XXXXX	Director	
Board of Directors	XXXXX	Director	
Board of Directors	XXXXX	Director	NA
	XXXXX	Director	
	XXXXX	Director	
	XXXXX	Director	

XXXXX	Director	
XXXXX	Director	

## **Board of Directors of XXXXX**

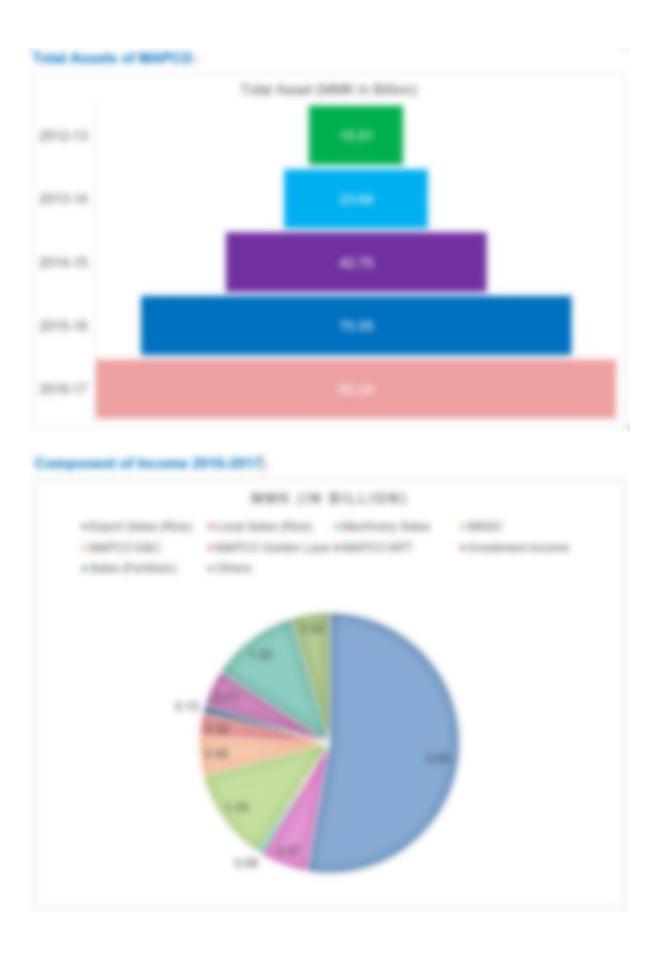


# **Financial Highlights of XXXXX**

	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017
	XXXX	X only	Cons	olidated finan	cials
		l	MMK in Billion		
Paid up Capital	10.78	XXXXX	25.24	17.14	22.85
Revenue	XXXXX	18.50	22.89	XXXXX	XXXXX
Expenses	22.36	19.26	XXXXX	20.61	11.41
Profit & Loss	XXXXX	(0.79)	0.16	0.19	XXXXX
Current Assets	7.66	XXXXX	51.04	39.56	129.16
Non-current Assets	4.68	6.67	XXXXX	54.98	XXXXX
Current Liabilities	3.48	18.94	78.69	XXXXX	XXXXX
Non-current Liabilities	-	-	-	0.95	XXXXX
Total Assets	65.51	XXXXX	38.75	XXXXX	XXXXX





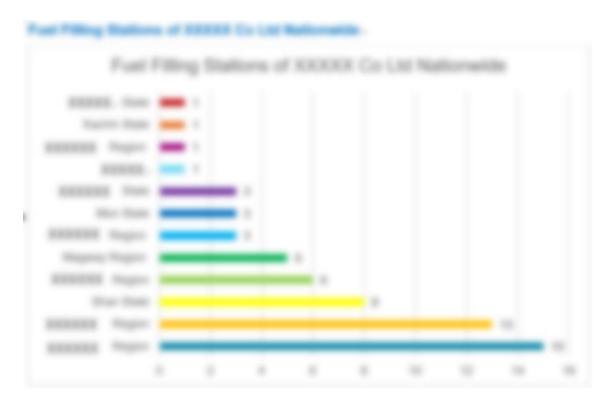


# 5 Trading business

## 5.1 XXXXX Co Ltd

Year of Establishment:	November,2006		
Head Office:	XXXXX, Yangon		
Telephone:	XXXXX		
Fax:	XXXXX		
Email Address:	XXXXX		
Lines of Business:	XXXXX Trading and importing fuel products XXXXX		
Tax Payer Position: <sup>1</sup> XXX in Top 100 Commerce 40 <sup>rd</sup> in Top 100 Income Ta		<del>-</del>	
Board of Directors	Name  XXXXX  XXXXX  XXXXX  XXXXX  XXXXX  XXXX	Designation  Director  Director	No of Shares  XXXXX  XXXXX

<sup>&</sup>lt;sup>1</sup> Internal Revenue Department



**Remark:** XXXXX Co Ltd distributes fuel to customers in the industrial sector of mining, construction, communications, and other wholesale systems. The main depot in the XXXXX industrial zone has an XXX tanker truck and five oil barges that can store XXXXX gallons of fuel. XXXXX Co Ltd is currently building a fuel center in Thilawa Special Economic Zone. The total capacity of the Thilawa SEZ depot is X 10,000 gallons and the pier is large enough to serve X 10,000 DWT tankers and ships.

### 5.2 XXXXX Co Ltd

Year of Establishment:	2011		
	Name	Designation	No of Shares
	XXXXX	Managing Director	XXXXX
	XXXXX	Director	XXXXX
	XXXXX	Director	XXXXX
	XXXXX	Director	XXXXX
<b>Board of Directors</b>	XXXXX	Director	XXXXX
	XXXXX	Director	XXXXX

# 6 Construction business

## **6.1 XXXXX**

Year of Establishment:	June,2001
Paid up Capital:	XXXXX
Head Office:	XXXXX, Nay Pyi Taw
Telephone:	XXXXX
Yangon Office:	XXXXX, Yangon
Telephone:	XXXXX
Email Address:	XXXXX
Lines of Business:	Construction of Government Projects

	Name	Designation	No of Shares
Board of Directors	XXXXX	Director	NA
	XXXXX	Director	

## 7 Other business

## 7.1 XXXXX Co Ltd

Year of Establishment:	December, 2000		
Head Office:	XXXXX, Yangon		
Telephone:	XXXXX		
Fax:	XXXXX		
Email Address:	XaXXXXs@XXXXX.com		
Lines of Business:	XXXXX XXXXXXX		
Tax Payer Position: <sup>2</sup>	156 <sup>th</sup> in Top 1000 Commercial Tax Payer List for FY 2016 – 2017 126 <sup>th</sup> in Top 1000 Income Tax Payer List for FY 2016 – 2017		
	120 111 100 1000 111001110	Tax Tayor List for T 1 2	2010 2017
	Name	<b>Designation</b>	No of Shares
	Name	Designation	No of Shares
	Name XXXXX	<b>Designation</b> Chairman	No of Shares 12000
	Name XXXXX XXXXX	Designation Chairman Director	No of Shares 12000 14000
	Name XXXXX XXXXX XXXXX	Designation Chairman Director Director	No of Shares 12000 14000 6000
Board of Directors	Name XXXXX XXXXX XXXXX XXXXX	Designation Chairman Director Director Director	No of Shares 12000 14000 6000 6000
Board of Directors	Name XXXXX XXXXX XXXXX XXXXX XXXXX	Designation Chairman Director Director Director Director	No of Shares 12000 14000 6000 6000
Board of Directors	Name XXXXX XXXXX XXXXX XXXXX XXXXX XXXXX XXXX	Designation Chairman Director Director Director Director Managing Director	No of Shares 12000 14000 6000 6000 6000
Board of Directors	Name  XXXXX  XXXXX  XXXXX  XXXXX  XXXXX  XXXX	Designation Chairman Director Director Director Director Managing Director Director	12000 14000 6000 6000 6000 6000 6000
Board of Directors	Name  XXXXX  XXXXX  XXXXX  XXXXX  XXXXX  XXXX	Designation Chairman Director Director Director Director Managing Director Director Director	No of Shares 12000 14000 6000 6000 6000 6000 6000 2500
Board of Directors	Name  XXXXX  XXXXX  XXXXX  XXXXX  XXXXX  XXXX	Designation Chairman Director Director Director Director Managing Director Director Director Director Director Director	No of Shares 12000 14000 6000 6000 6000 6000 6000 2500

<sup>&</sup>lt;sup>2</sup> Internal Revenue Department

## 7.2 XXXXX Corporation Ltd

Photos and company logos

Built and opened in:	2006
Location	XXXXX, Naypyitaw
Telephone:	XXXXX
Fax:	XXXXX
Email:	info@XXXXX.com
Yangon Office:	XXXXX, Yangon
Telephone:	XXXXXX
Fax:	XXXXXX
Email:	sales@XXXXX.com
Lines of Business:	Contract farming of beans and pulses XXXXXX

## 8 Development policy, Partnership with foreign companies

XXXX company show interest in new businesses while expanding their existing businesses, XXXX and XXXX. In particular, Japanese companies with XXXX technical capabilities have an open stance and intend to expand XXXX and XXXX in Myanmar.

XXXXX has already partnered with the XXXXX and XXXX sectors in Singapore. There is a high possibility of partnering with overseas companies to expand XXXXX business in the future.